

FIELD SALES ADVISORS					
Region	OPS Contact	State(s)	Name	Phone #	Email
			<b>Norm Fitzgerald</b> SVP, FIELD SALES		<a href="mailto:norm.fitzgerald@nationalmi.com">norm.fitzgerald@nationalmi.com</a>
<b>MidAtlantic:</b> <b>DC, IN, KY,</b> <b>MD, MI, OH,</b> <b>PA (West),</b> <b>VA, WV</b>	<b>Beth Verzani</b> DIRECTOR RISK OPERATIONS 510.788.8503 <a href="mailto:beth.verzani@nationalmi.com">beth.verzani@nationalmi.com</a>		<b>Norm Krumpschmid</b> REGIONAL MANAGING DIR.	510.858.0554	<a href="mailto:norm.krumpschmid@nationalmi.com">norm.krumpschmid@nationalmi.com</a>
		Ohio, West Pennsylvania	Susan Shaffer REGIONAL TEAM LEADER	510.858.0544	<a href="mailto:susan.shaffer@nationalmi.com">susan.shaffer@nationalmi.com</a>
		Indiana, Kentucky	Mark Evans ACCOUNT MANAGER	510.858.0579	<a href="mailto:mark.evans@nationalmi.com">mark.evans@nationalmi.com</a>
		Maryland, Northern Virginia	Ernie Grue ACCOUNT MANAGER	510.788.8461	<a href="mailto:ernie.grue@nationalmi.com">ernie.grue@nationalmi.com</a>
		Michigan	Tim Wilson ACCOUNT MANAGER	510.858.0591	<a href="mailto:tim.wilson@nationalmi.com">tim.wilson@nationalmi.com</a>
			Ryan Evans ACCOUNT REPRESENTATIVE	510.788.8540	<a href="mailto:ryan.evans@nationalmi.com">ryan.evans@nationalmi.com</a>
		Ohio, Kentucky, West Virginia	Kelly Woods ACCOUNT MANAGER	510.858.0549	<a href="mailto:kelly.woods@nationalmi.com">kelly.woods@nationalmi.com</a>
Virginia	Dudley Delbridge ACCOUNT MANAGER	510.858.0569	<a href="mailto:dudley.delbridge@nationalmi.com">dudley.delbridge@nationalmi.com</a>		

