



Expanding Opportunities for Generation “Buy”

The Millennials. Generation Y. Let’s just call this next generation of first-time homebuyers – Generation “Buy.”

The largest generation in U.S. history is poised to buy homes, but do they think they can? The biggest obstacle often facing young first-time homebuyers is lack of a substantial down payment. Not understanding how little cash is needed can leave millennials believing that their prospects for buying a home are a long way off. Not anymore.

There are many Affordable Housing mortgage products that offer a low down payment option of 3% and permit gifts and grants as sources of funds.

To overcome concerns about affordability, these programs provide for a lower cost mortgage by removing loan level price adjustments for loans with a 680 or greater credit score, resulting in a lower interest rate for borrowers. Also, in many cases, less mortgage insurance coverage is required – further reducing the cost of the mortgage.

And when it comes to qualifying income, accommodations are made for non-occupant co-borrowers (such as parents), roommates and accessory unit income.

With a little money saved, good credit and job income, homeownership is in sight.

LTV	STANDARD	GSE AFFORDABLE PROGRAMS	HOUSING FINANCE AGENCY*
97%	35%	25%	18%
95%	30%	25%	16%

For a full description of our rates and guidelines, please visit nationalmi.com

* State Housing Finance Agency programs may vary, please check with your local HFA for details on coverage levels.